

Budget: Fiscal Year 2022

	Total					Supporting Services	
		School Classes	Community Classes	Public Productions	Visiting Artists	M&G	Fundraising
REVENUE							
Government	\$ 172,000	\$ 45,000	\$ 30,000	\$ 90,000	\$ 7,000	\$ -	\$ -
Foundations & Individual Giving	\$ 117,440	\$ 27,000	\$ 16,000	\$ 25,000	\$ 25,000	\$ 24,440	\$ -
Other	\$ 55,000	\$ 7,000	\$ 11,000	\$ 20,000	\$ -	\$ -	\$ 17,000
In-Kind Donations	\$ 22,500	\$ 5,000	\$ 7,500	\$ 10,000	\$ -	\$ -	
Total Revenue by Program/Function	\$ 366,940	\$ 84,000	\$ 64,500	\$ 145,000	\$ 32,000	\$ 24,440	\$ 17,000
EXPENSE							
<i>Personnel:</i>							
Salaries	\$ 240,615	\$ 45,473	\$ 39,239	\$ 90,724	\$ 24,640	\$ 23,695	\$ 16,844
Fringe	\$ 60,282	\$ 12,203	\$ 9,223	\$ 24,660	\$ 5,470	\$ 5,365	\$ 3,361
Total Personnel	\$ 300,897	\$ 57,676	\$ 48,462	\$ 115,384	\$ 30,110	\$ 29,060	\$ 20,205
<i>Other Than Personal Service (OTPS):</i>							
<i>Direct Expenses</i>							
Contracted Services	\$ 11,850	\$ -	\$ -	\$ 11,850	\$ -	\$ -	\$ -
Stipends	\$ 14,000	\$ -	\$ -	\$ -	\$ 14,000	\$ -	\$ -
Transportation	\$ 3,500	\$ 3,000	\$ 300	\$ -	\$ 200	\$ -	\$ -
Training / Development	\$ 385	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 385
Cultural Field Trips /Activities	\$ 10,000	\$ 10,000	\$ -	\$ -	\$ -	\$ -	\$ -
Marketing/Public Relations	\$ 3,500	\$ -	\$ -	\$ -	\$ -	\$ 1,250	\$ 2,250
Audit	\$ 7,450	\$ -	\$ -	\$ -	\$ -	\$ 7,450	\$ -
In-Kind Donations	\$ 22,500	\$ 5,000	\$ 7,500	\$ 10,000	\$ -	\$ -	\$ -
Other Expenses	\$ 5,441	\$ -	\$ -	\$ -	\$ -	\$ 5,441	\$ -
Total Direct OTPS	\$ 78,626	\$ 18,000	\$ 7,800	\$ 21,850	\$ 14,200	\$ 14,141	\$ 2,635
<i>Shared Expenses (Allocated by FTE)</i>							
Equipment Maintenance/Lease	\$ 1,000	\$ 195	\$ 156	\$ 390	\$ 91	\$ 130	\$ 39
Telephone/Cellphones	\$ 3,141	\$ 612	\$ 490	\$ 1,224	\$ 286	\$ 408	\$ 122
Supplies/Materials	\$ 8,996	\$ 1,752	\$ 1,402	\$ 3,505	\$ 818	\$ 1,168	\$ 350
Travel/Lodging	\$ 3,562	\$ 694	\$ 555	\$ 1,388	\$ 324	\$ 463	\$ 139
Insurance	\$ 4,659	\$ 908	\$ 726	\$ 1,815	\$ 424	\$ 605	\$ 182
Loan Interest	\$ 1,500	\$ 292	\$ 234	\$ 584	\$ 136	\$ 195	\$ 58
<i>Shared Expenses (Allocated by Sq Ft)</i>							
Rent	\$ 19,541	\$ 1,390	\$ 2,017	\$ 7,446	\$ 1,776	\$ 4,336	\$ 2,576
Total Shared OTPS	\$ 42,399	\$ 5,843	\$ 5,579	\$ 16,352	\$ 3,854	\$ 7,305	\$ 3,467
Total Expenses by Program/Function	\$ 421,922	\$ 81,519	\$ 61,841	\$ 153,586	\$ 48,164	\$ 50,506	\$ 26,307
Revenues Less Expenses	\$ (54,982)	\$ 2,481	\$ 2,659	\$ (8,586)	\$ (16,164)	\$ (26,066)	\$ (9,307)